

GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED



2008 Report to the Community

MESSAGE FROM BOARD CHAIR AND PRESIDENT & CEO



As United Way of Long Island completes its 44th year of serving the local community, we are reminded of how our neighbors in need across the Island are facing tougher times now than ever before. In today's turbulent economy, United Way of Long Island continues to join forces with our partners in the community – businesses, labor unions, government, community leaders, nonprofits and donors like you. United Way must collaborate to advance the common good and create a brighter, more promising future for our region.



In 2008, United Way – along with the Long Island Association (LIA) and strong business, nonprofit and community partners – released the Nonprofit Optimization Study. The Study was the culmination of a year-long joint effort among all local economic sectors to assess how effectively the local nonprofit community meets the health and human service needs of Long Islanders in crisis. We initiated the RESTORE program, which assists low-income senior homeowners with payment for emergency repairs to eliminate hazardous conditions in their homes. United Way also launched the LIVE UNITED campaign, a call-to-action movement for all Long Islanders to pull together and support those among us that are less fortunate.

Last year, thanks to you – our incredible donors, volunteers and partners – United Way distributed more than \$10.8 million in grants to change lives right here on Long Island. The impact was astonishing. Nearly 2,000 families didn't have to choose between heating their homes and putting food on their tables. Hundreds of uninsured children received free vaccinations and medical care. A group of young adults learned a trade that will help them to secure a successful career and future. Thousands of people living with HIV/AIDS received medical services that enable them to live productive lives.

United Way of Long Island is committed to redoubling its efforts to work with member and other nonprofit agencies to help Long Islanders lead more self-sufficient lives. Our neighbors in need depend on all of us for *hope*. Thank you for being part of providing that hope. Thank you for living united.

William M. Savino
Board Chair

Christopher M. Hahn
President & CEO

2008 ANNUAL REPORT

A report to United Way of Long Island donors and community partners

United Way of Long Island: Year in Review

Improving Access to Health Care

More than 250,000 Long Islanders are either medically underserved or do not have health insurance, which leads to burdens on families, health care facilities and communities. United Way and its community partners work to help people gain access to quality health services and identify and manage chronic illness.

- United Way of Long Island's HIV/AIDS Grant Management (Ryan White Funding) Division, is the lead agency that administers federal funds for the Ryan White HIV/AIDS Treatment Modernization Act, Parts A & B, and Housing Opportunities for Persons with AIDS (HOPWA). In 2008, Long Island was awarded \$5.3 million for Ryan White Part A programs, and received approximately \$1.6 million in HOPWA funds from the U.S. Department of Housing and Urban Development. As of 2008, 86 units of HOPWA housing have been developed for 236 HIV-positive individuals and their families on Long Island.
- Through a partnership with the North Shore-Long Island Jewish Health System and support from corporate and individual donors, United Way of Long Island's Mobile Health Long Island initiative brings vital medical and dental services to families, children and seniors in underserved communities on Long Island through mobile units. In 2008, more than 3,000 children were assisted through the mobile health unit, and 1,100 patients received more than 2,100 dental procedures through the mobile dental unit.

Supporting Children and Youth

For many children on Long Island, the chance to achieve greatness eludes them because they are not prepared to succeed both academically and socially. United Way and its community partners work to ensure a quality start for young, underserved children, improving basic literacy skills and helping at-risk youth succeed.

- YouthBuild Long Island is a pre-apprenticeship certificate training program that provides economically distressed, unemployed young adults, ages 18 to 24, the opportunity to continue their education, develop life skills, learn construction job skills and serve their communities by building affordable housing. In 2008, YouthBuild completed its first year where nine students achieved their GEDs, received on-site construction experience, broke ground on the first YouthBuild Long Island home project and obtained industry-recognized credentials that will help them to reach economic self-sufficiency.
- Since its inception in 2002, United Way of Long Island's DREAMS for Youth Scholarship Fund has awarded a total of 134 scholarships and grants totaling \$388,650 to students in the areas of academics, enrichment and community service. The DREAMS for Youth Advisory Board, comprised of seventh to 12th grade students, works under the guidance of United Way staff to make award decisions.

- Success By 6 supports programs that encourage early childhood development and academic readiness for children from birth to age 6, and also provides parents and families access to critical health and human services. In 2008, both the Middle Country Public Library and the Parent-Child Home Program received \$25,000 grants to continue their work in this effort.

Reducing Hunger

Approximately 259,000 Long Island residents including 93,000 children and 39,000 seniors—turn to soup kitchens, food pantries or shelters for help each year. Forty-seven percent of these Long Islanders are in households where at least one adult is employed. United Way and its community partners work to enhance food delivery and support systems to get more food to more people who need it.

- United Way of Long Island administers the federally-funded Emergency Food and Shelter Program, which provides assistance for food, utilities and shelter to individuals and families in emergency situations. Last year, 20 local nonprofit partner organizations helped to distribute more than \$1.23 million in emergency aid to Long Islanders in need.
- United Way of Long Island is a lead partner in the annual National Association of Letter Carriers Food Drive, the nation's largest one-day food drive. In 2008, Long Islanders donated 904,500 pounds of food, an increase of 46,500 pounds from 2007, which supplemented hundreds of thousands of meals for families in crisis. More than 16.5 million pounds of food have been donated since the drive's inception in 1995.

Assisting Neighbors in Need

More than 165,000 Long Islanders live below the federal poverty level. Thousands of residents are struggling to make ends meet due to myriad causes. Here's how United Way and its partners responded to people in crisis last year:

- United Way's Project Warmth Emergency Fuel Fund distributed \$662,000 in grants, (average grant amount: \$365), to 1,866 families—including 2,809 children. 85% of the people requesting assistance in 2006-2007 did not return for assistance last winter. Since 1995, more than \$4.88 million in emergency aid has been distributed to 16,720 local families.
- United Way's Senior Access to Home provided accessibility modifications to 13 homes of low-income seniors (65 and over) in both Nassau and Suffolk counties and 15 additional projects are currently in progress. Home retrofits included ramps, grab rails, and wheelchair accessible bathrooms and kitchens.

BOARD OF DIRECTORS

Volunteers Make a Difference

At United Way of Long Island, our volunteers are a vital part of the team working to change lives on Long Island. In today's busy world, the time and talents that volunteers donate to help our neighbors in need are more valuable than ever before. Visit our web site at www.unitedwayli.org to see how United Way volunteers are making a difference in our community.

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Statement of Financial Position

Assets

Current Assets

	June 30, 2008	June 30, 2007
Cash and cash equivalents	\$1,231,184	\$1,043,454
Investments, at market	333,443	352,633
Pledges and other receivables, net of allowance	3,253,472	3,391,005
Due from United Way of Tri-State	53,029	173,242
Prepaid expenses	58,276	53,508
Other assets, net	215,865	225,276
Total current assets	5,145,269	5,239,118
Fixed assets, net	3,913,049	4,043,742
Total assets	\$9,058,318	\$9,282,860

Liabilities and Net Assets

Current Liabilities

Current portion of bond payable	\$72,031	\$68,457
Current portion of promissory note payable	2,204	2,095
Current portion of capital lease obligation	12,452	26,363
Accounts payable and accrued expenses	993,019	597,927
Approved allocations payable to agencies	1,409,364	1,544,682
Donor designations payable	606,320	611,059
Accrued pension expense	363,816	313,977
Deferred income	7,776	-
Total current liabilities	3,466,982	3,164,560

Long Term Liabilities

Bond payable	2,991,159	3,063,190
Promissory note payable	95,193	97,227
Capital lease obligations payable	21,054	33,506
Total long-term liabilities	3,107,406	3,193,923
Total liabilities	6,574,388	6,358,483

Net Assets

Unrestricted		
Undesignated	1,410,313	1,574,443
Board designated	842,761	903,072
Temporarily restricted	52,484	268,490
Permanently restricted	178,372	178,372
Total Net Assets	2,483,930	2,924,377
Total Liabilities and Net Assets	\$9,058,318	\$9,282,860

Statement of Activities

For the year ending June 30, 2008

Public support and revenue contributions

Long Island sources	\$7,730,152	\$7,594,106
Tri-State	2,603,651	3,763,686
Government contracts	6,320,078	5,415,413
Total funds raised	16,653,881	16,773,205

Amounts raised on behalf of others	(2,805,188)	(3,371,909)
Total contributions	13,848,693	13,401,296

Collection losses and operating expenses at the Tri-State level	(366,742)	(467,826)
Provision for estimated collection losses at the UWLI level	(927,007)	(868,833)
Net contributions	12,554,944	12,064,637

Interest	6,371	8,530
Other	353,732	561,723
Total public support and revenue	12,915,047	12,634,890

Allocations and operating expenses

Program services

Allocations and contracts	9,082,127	8,241,621
Program support	1,706,310	1,029,447

Supporting and administrative services

Fund Raising	1,126,537	1,108,921
Administration	1,440,520	1,993,275

Total allocation and operating expense	13,355,494	12,373,264
Increase in net assets	(440,447)	261,626
Net assets at beginning of year	2,924,377	2,662,751
Net assets at end of year	\$2,483,930	\$2,924,377

Community Impact on Long Island

Our experience tells us that the best way to help people is to bring communities together to tackle primary causes of problems. Each year, United Way of Long Island partners with community leaders, businesses, labor unions, government and nonprofits to advance the common good, by improving access to health care, supporting children and youth, reducing hunger and assisting neighbors in need.

With the support of generous donors, United Way of Long Island distributed more than \$10.8 million in grants to change lives right here on Long Island. Our top workplace campaigns include National Grid, Newsday, Geico and Brookhaven National Laboratory. Visit www.unitedwayli.org to see our other top partners.

Corporate and Government Grants to United Way's Community Initiatives

Project Warmth Emergency Fuel Fund Grants

Bouchard Transport Co., \$25,000
 Broadwater Energy, \$25,000
 Caithness Energy, \$1,000
 Cowan Financial Group, \$5,000
 The Empire State Carpenters Charitable Fund, \$5,000
 Flushing Savings Bank, \$15,000
 Horace and Amy Hagedorn Long Island Fund, \$15,000
 Island Transportation Corp., \$5,000
 The Mayrock Foundation, \$10,000
 National Grid Foundation, \$120,000
 NYMEX Charitable Foundation, \$25,000
 New York State Senate, \$17,000
 Northville Industries Corp., \$25,000
 Shell Broadwater Holdings, LLC, \$50,000
 Shell Oil Company, \$50,000
 Sovereign Bank, \$1,000
 Sweezy Fuel, \$1,000
 TransCanada PipeLines Limited, \$25,000
 United Brotherhood of Carpenters Local 7, \$2,500
 Wachovia Foundation, \$2,500

YouthBuild Long Island

Arrow Electronics, \$55,000
 JPMorgan Chase Foundation, \$320,000
 Verizon Communications, \$45,000
 Citizens Bank Charitable Foundation, \$10,000

Senior Access to Home

NYS Housing Trust Fund, \$400,000

HIV/AIDS Services: Ryan White Treatment Modernization Act

Resource Services Administration, \$5,055,496
 Fund in the Sun Foundation, \$10,000

Housing Opportunities for People with AIDS

Housing & Urban Development, \$1,264,582

DREAMS for Youth Scholarship Fund

Dreams R Us Foundation, \$75,000

Mobile Health Long Island

Bethpage Federal Credit Union, \$16,666
 Pritchard Foundation, \$50,000

Networking Magazine, advertising space
 Cablevision, television PSAs

In-Kind Giving: Media

Long Island Radio Group, radio PSAs
 Newsday, advertising space
 Suffolk Life Newspapers, advertising space donated by Broadwater

Leadership Givers

La Table Ronde des Millions de Dollars

\$1,000,000

- Dorothea and Warren A. Christie

- Carole and Ed Miller

Ordre de Fraternite

\$75,000 to \$99,999

- Dreams R Us Foundation

Ordre de Egalite

\$50,000 to \$74,999

- Victor and Patricia Ganzi

Ordre de Liberte

\$25,000 to \$49,999

- Gene and Jay Bernstein
- Morton Bouchard III
- Robert B. Catell
- John Corrado
- Estate of Melville Kass
- Jay L. Linden

Membres de las Societe

\$10,000 to \$24,999

- Steven Baronoff
- James Flanagan
- The Horace Hagedorn Foundation
- Daphne and Peter Hoffman
- Brian Hull
- John and Mary Frances Jeffrey
- Kissinger Family Foundation
- Mayrock Foundation
- James Mellon
- Dan and AnneMarie Miele
- Malva Rabinowitz and Steve Abrams
- Ronald Ristau
- Maria and George Simeone
- Thomas A. Tranfaglia, Jr.
- Robert A. Wild

Beacon of Hope

\$5,000 to \$9,999

- Mr. and Mrs. Mark E. Arning
- Martin Bank
- Robert Biggar
- Daryl Blattberg
- Robert Detor
- Tony and Debbie DeVincentis
- John N. and Alicemarie Evans
- Peter Fleming
- Jeffrey Frisch
- Lynn and Trevor Gee
- Elbridge Gerry
- Elizabeth Girardi-Schoen
- Judy Kay

- Edward Keenan
- Timothy Knight
- Henry Laufer
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- David Manning
- Henry Mulholland
- Paul Pepe
- Lewis Ranieri
- Michael Reisman
- Liz and Lawrence Rosenberg
- Gail and Robert Schmidt
- Thomas P. Shea
- Sean Simon
- Anthony J. Stupore
- Brian Weinstein

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